licerna

Public sector work, from a small council repair to a multi-million pound framework.

Find it, get on the list, and win it. Tenders from councils, the NHS, schools, housing associations and government across the UK, plus the larger tenders in Ireland and Europe. Our approved-list guide (Councils' lists in the menu) shows you how to get onto the approved lists of over 250 councils: the short lists of firms a council asks first for small jobs. Bid help (the Bids page) drafts your answers from your own facts.

2,600+	250+	45 million	24,000+
UK tenders open now	councils' approved lists explained	council payments read	past tenders behind the win guide

licerna.com · Free to search, plans from £19 a month · Version 1.10, 14 November 2026

WHY LICERNA

One place for the whole job

Public sector work is published across ten websites, in language written for procurement officers. Licerna reads all of it through the day, cleans it up and answers three questions: what is out there for a firm like mine, how do I get in front of the buyers who never advertise, and is this one worth a bid?

1. Find work

Every tender published on the UK's official notice services (Northern Ireland's own site aside), in full, with duplicates removed, and searchable by trade, area and size. New ones are emailed to you within 15 minutes on Professional and Business (8am to 8pm on weekdays), once a day on Starter. Ireland and Europe with titles in English. And the work coming up before any tender.

2. Get on the lists

Councils need not advertise work under £30,000, so much of it goes to firms already on their lists. For over 250 councils we show where to register, who to email and what they buy.

3. Win it

Know who holds the work, who wins it and what it goes for. Then let Licerna read the tender pack and draft your answers from your own facts.

Built on official open data: Find a Tender, Contracts Finder, Public Contracts Scotland, Sell2Wales, TED (Europe's tender journal), Companies House, The Gazette (official notices of insolvencies), the government's payment practices reports, councils' forward plans and planning registers, and the payment records of over 300 councils.

FIND WORK

Stop checking ten websites every morning

Searching every tender is free with an account. Plans add alerts, a shortlist and an assistant that searches for you.

Every tender, in one search

Find a Tender, Contracts Finder, Scotland, Wales and TED, de-duplicated and searchable by trade, area, contract size and your own keywords. Open a result for the full notice, its documents and a link to the official page.

Free

The small job inside the big tender

Large tenders are split into parts called lots. Licerna reads them, so a search for Kent jobs under £500k finds the £400k boiler lot inside a £163m housing framework (an approved list of suppliers for a type of work), and the result says which lots fit you and which do not.

Free

New jobs in your inbox

Pick your industries and areas, add keywords or a size if you like. New jobs are emailed within 15 minutes on Professional and Business (8am to 8pm on weekdays), once a day on Starter.

Starter and above

Ask for work in plain English

"Anything for a two-person grounds firm in Cornwall?" Ask Licerna searches every tender and contract we hold and links to the official notice. It is built to answer from our data, not from guesswork. Ask "How do I...?" and it answers only from the government's official guidance on the new buying rules (the Procurement Act 2023), naming and linking its source, and says so if the guidance does not cover it. On Professional and above, ask for a total, a ranking or a trend and it draws the chart, ready to keep on an Insights board.

Starter and above

Contracts ending

Every contract we hold that ends in the next eighteen months, with the current supplier. The time to get in touch with the buyer is before it is re-tendered, not after.

Free

Search by distance

Tenders near your postcode. Type a postcode and choose 5, 10, 25, 50 or 100 miles. Each tender says how far away it is, and you can put the nearest first.

Free

See work before it is tendered

Councils must announce their big decisions weeks ahead, and Coming up lists the ones that mean buying something, with the date and the council's own page. It also lists who has just been awarded government money, for home retrofit, school repairs and rebuilding, and who buys the work that money pays for. And it lists planning permission councils have just granted, from loft conversions to blocks of flats, with the architect or agent behind each one on Professional and above.

Free

When a supplier goes bust

Running contracts whose supplier has gone into administration or liquidation since winning them, from the official notices in The Gazette. The public body may need someone to take the work on quickly, often without a full tender.

Free

Which frameworks you can actually bid for

Every tender shows what kind it is, with a coloured edge and label: a framework (bid for a place), an open framework (reopens at set times), a dynamic market (join any time) or a call-off (framework members only), so you don't spend a day on a bid you can't make. Open a framework to see who is on each lot and which contracts were awarded through it; if it has not been awarded yet, you see who held the buyer's last similar framework. Where a notice does not say, we do not guess.

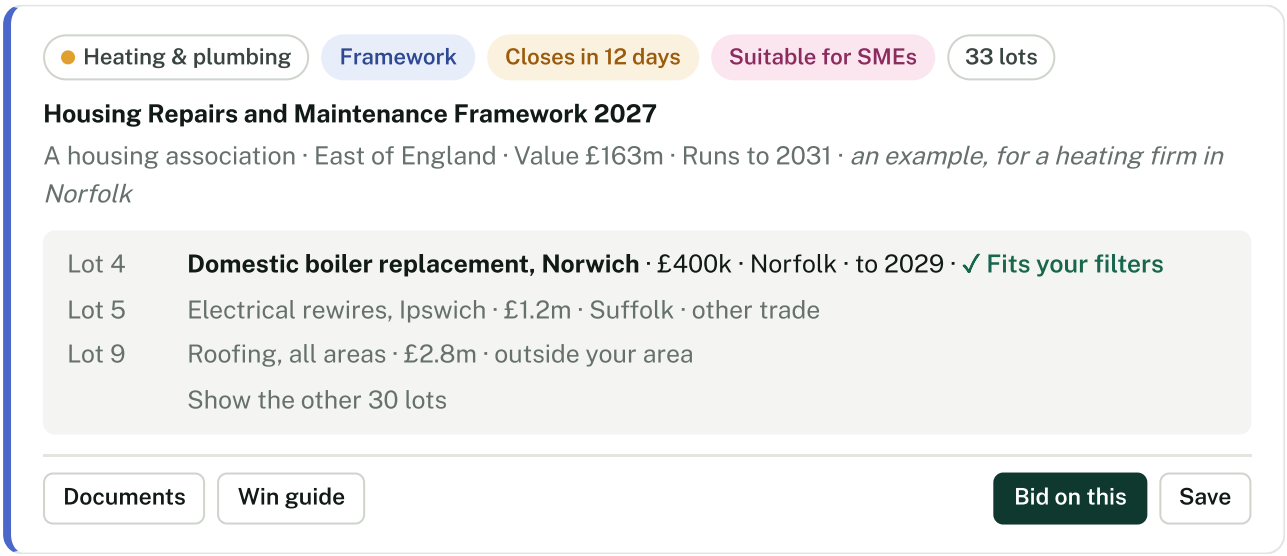
Framework: bid for a place

Open framework: reopens at set times

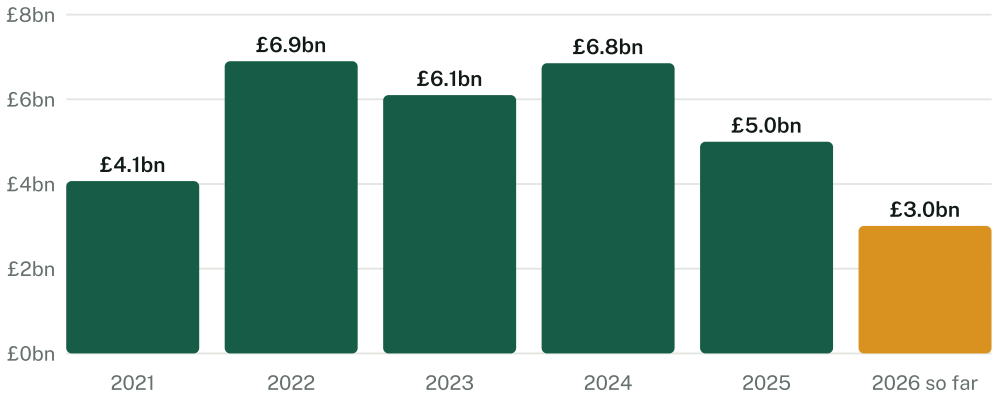
Dynamic market: join any time

Call-off: framework members only

Free



Ask a question, get the chart. Asked on 3 November 2026: *"Show me a chart of what the Ministry of Defence has awarded by year since 2021"*



The Ministry of Defence awarded about **£31.9 billion** across contracts with a stated value from 2021 to date. The chart shows the yearly totals: 2022 and 2024 were the biggest years at £6.9bn and £6.8bn; 2026 is a part-year figure. Most framework call-offs don't state a value, so the real spend is higher. Every figure in a chart comes from a look-up in that answer, so the assistant cannot draw numbers it did not find. Charts are on Professional and Business.

GET ON THE LISTS

The small jobs nobody advertises

Councils need not advertise work under £30,000, and much of it goes to firms already on their approved lists without a tender. Licerna shows you the way on, council by council.

The approved-list guide, over 250 councils

For each council: the tender portal it uses with a register button, the procurement mailbox to write to, the lists open to join, and the small contracts it holds now, with who holds them and when they end. Taken from the council's own pages and records.

Starter and above

A tracker for each council

Registered, emailed, applied, on the list. Pick the councils near you and work through them, with the right paperwork ready: Word templates for policies, quotes, case studies and bid answers are included.

Starter and above

Public bodies, profiled

Every council, NHS trust, school trust and housing association we hold has a page: what it buys, what it has awarded, what is ending, and how to sell to it.

Free

My market

English councils must publish every payment over £500, and a few other councils do too. We have read over 45 million council payments, from over 300 councils. For your trade and area, see which councils spend, who they pay, how much goes to suppliers paid under £30,000 a year (the small jobs) and what is ending.

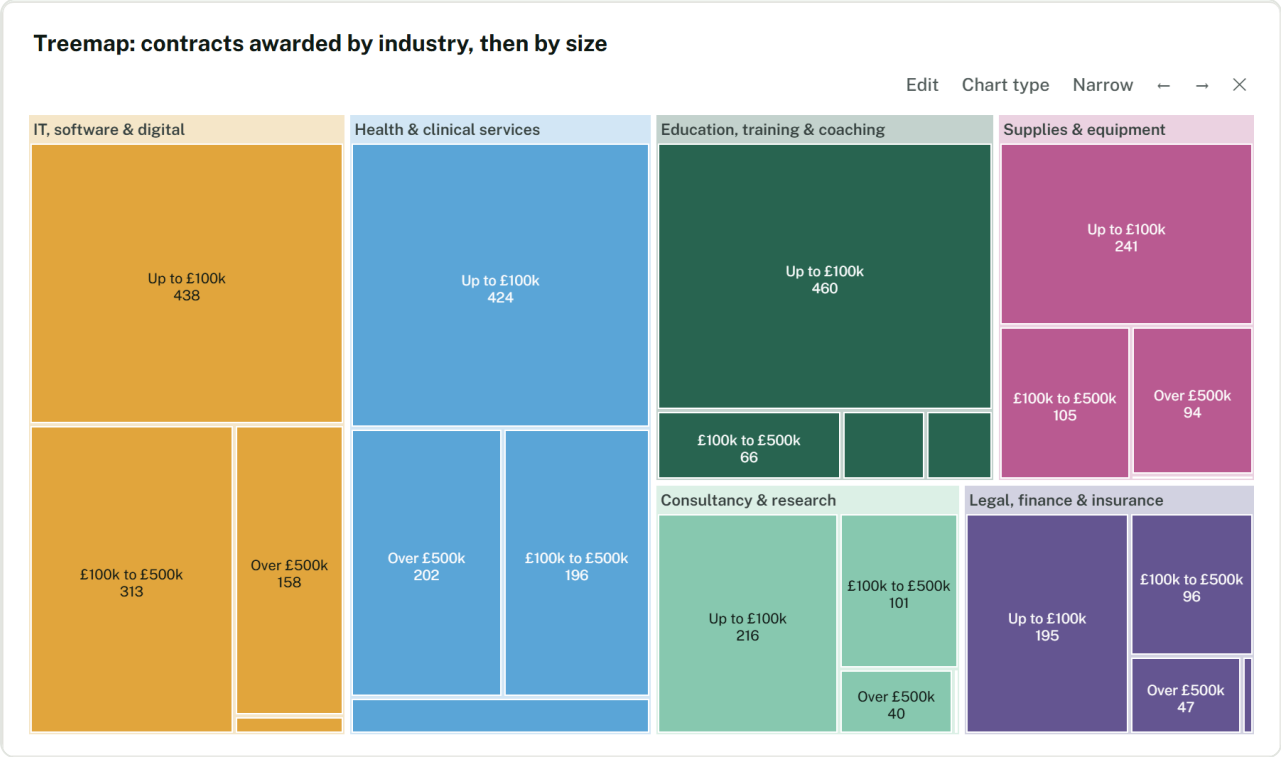
Professional and above

Why it matters. Win one £8,000 repair job from a council list and it covers more than thirty years of Starter. Getting on the list costs nothing but the asking.

INSIGHTS

Your market, charted, and fresh every morning

Tenders, awards, frameworks, council payments, councils' contract registers and planning approvals, turned into charts you keep. Ask a question in plain words, describe what you want to see and have Licerna build the whole board, or start from a ready-made board for your trade and area. Every chart refreshes with the night's data.



One chart from the ready-made Chart examples board: contracts awarded in Yorkshire and The Humber in the last 12 months, by industry and then by size, with the count in the larger boxes. Live data from 10 November 2026.

Ask, and get a chart

"Which councils award most roofing work in Wales?" Type it and the chart lands on your board, drawn from our data and nothing else. Or build it yourself: pick the data, what to count, how to group it, the area and the top 5 to 20. Each answer is checked against your question, and it warns you if it had to read a misspelt name as a real one.

Professional and above

Describe a board, and get it

Type a sentence or two, such as "how roofing firms in Yorkshire win work, and which frameworks they are on", and Licerna builds a board of 6 to 9 charts from all our data, frameworks included. Update the whole board sets every chart to one company, industry, area or period. Building uses AI credits; ready-made boards and exports are free.

Professional and above

Ready-made boards

Your market at a glance, who wins work, contracts ending near you, council spending, planning in the pipeline, how small firms do and frameworks: each opens as a preview made from your industries and areas; press Save board to keep it, then change anything and add your own notes beside the charts.

Professional and above

Share it, take it away

Share a board with your team: each chart says who added it, and no one's change quietly undoes a colleague's. Take any board to a meeting as a PDF pack, or as an Excel workbook with the figures behind every chart.

Sharing: Business

Every kind of chart

Columns and lines for trends, bars for who's top, flows for who pays whom, treemaps, heatmaps, rankings year by year, two measures side by side, both starting at 100, to see which grew faster, and maps by area or by council. Chart type shows the same figures another way, and every chart says where its figures come from.

Professional and above

WIN IT

Bid on the right tenders, and write the bid faster

Before you spend a day on a bid, know what you are up against. Then let Licerna do the reading.

The win guide: your bid or no-bid call, on every open tender

For every open UK tender it shows:

- **Your chance of winning**, worked out for your company from its size: the staff and turnover you give us, or your accounts at Companies House.
- **The competition**: how many firms usually bid for work like this, and how often firms like yours win it.
- **Who holds it now**, and how often previous suppliers kept work like this when it was tendered again. If that supplier is you, you see that figure instead of a chance. For a large supplier, how fast it pays its own suppliers, or whether it has gone into administration.
- **The price**: what winning bids usually come in at against the buyer's estimate.
- **Who wins there**: your record with this buyer, and the firms that have won this kind of work there in the last three years, with their size and age.

Every tender card shows your chance too, such as "About 1 in 4", so you can scan a page of results and know where to look first. We checked it on past tenders: where we said about 1 in 4, about 1 in 4 actually won. It is never better than about 1 in 3 or worse than about 1 in 10, because past tenders don't support a sharper figure. It is given only for work in your industries, and not for tenders from Contracts Finder or Sell2Wales, which never publish how many bids came in. When a contract's yearly value is more than half your turnover, the card says "Large for your turnover" instead: buyers often ask for turnover of about twice the yearly value, so check their financial requirements before you spend days on the bid.



An example guide; every open tender gets its own.

The numbers come from **Licerna's own models**, not a general-purpose AI. They were trained on more than 24,000 past UK tenders and checked against a fifth of them kept aside for testing. Winners are matched to Companies House, which is how Licerna knows a rival's size and age even when a buyer wrote the name down differently.

Professional and above

Bid help: from tender pack to first draft in an afternoon

What it reads. Add the documents to a bid on the Bids page. Licerna reads every page of the pack, scanned pages and every sheet of a spreadsheet included (a big price list by its headings and first rows). Licerna reads the pack twice and compares the two results. It then runs a separate check, which doesn't use AI, to catch anything both readings missed.
What it lists. Each question with its word limit and weighting. Every pass-or-fail requirement, such as accreditations, insurance and turnover, checked against your business facts and marked met, not met or to confirm. The rules that would get a bid rejected, and the contract conditions to price for, lot by lot. Then a verdict: good fit, check first, or don't bid. Checked against four real tender packs we marked up by hand: it found 88 to 96% of everything in them, and every scored question.
What it drafts. Each answer, from the pack and your facts, within the word limit, with clear gaps where only you have the evidence. Drafts are designed never to claim an accreditation, a figure or a client you have not entered; check every draft.

Professional: 3 bids a month · Business: up to 100

Your question bank

Every finished answer, one with no gaps left, is kept with its question. When a later pack is analysed, its questions are matched to your bank automatically, and where one asks the same thing in different words the draft starts from your answer, keeping your facts and reshaping them to the new buyer. Your case studies, policies and certificates are reused in every draft, so each bid starts further along than the last. Bring last year's bid with you: upload it and Licerna splits it into questions and answers for your bank on day one.

Professional and above

Nothing forgotten

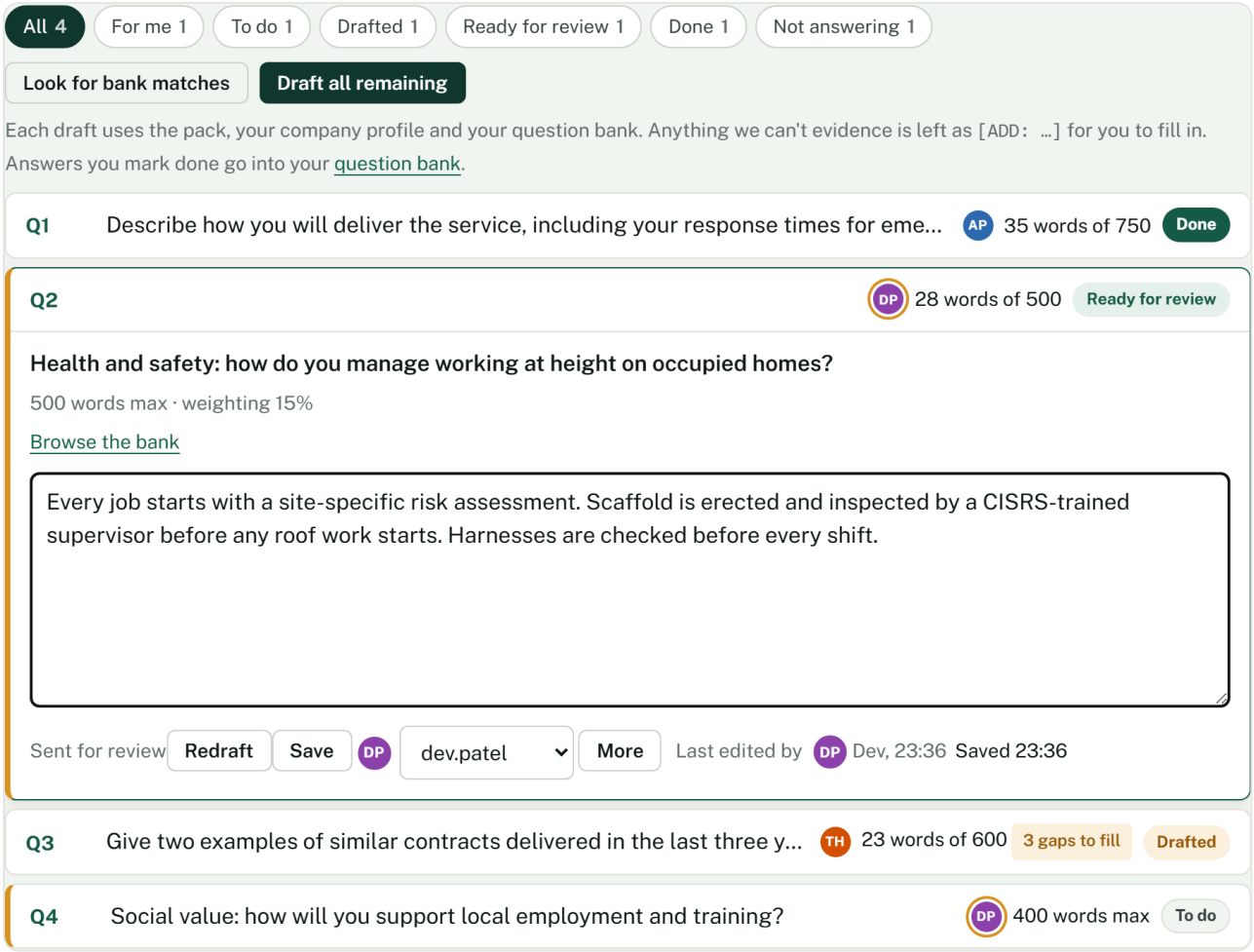
A checklist of every must-have, form and document to send back, ticked off as you go, and each bid's progress as a percentage. Answers save themselves as you type. Copy each answer into the buyer's form, or export the whole response to Word in your firm's name.

Professional and above

Bid as a team

Three logins included. Give each answer to a colleague, and it waits on their list. When it's written, send it to whoever should review it: they mark it done, or send it back with a note. Every question keeps its history, nobody's work is overwritten by a colleague, and a team copy of the Word file says who signed off each answer; the copy you submit carries no names.

Business



Three colleagues on one bid, as one of them sees it. Their own answers are marked, each answer carries its status and who it is given to, and the open one saves as they type (example data: Kirkfield is a made-up council).

> **You stay in control.** The AI drafts from the tender documents, your answer bank and your Companies House record, and leaves a clear gap where only you have the evidence. It is never given the named contacts from a tender notice, and it never submits anything for you.

Just one tender? Prepare a bid for £15, one-off, on any plan, Free included.

PLANS

Searching is free. Pay for the tools that save you time.

Every new free account starts with seven days of Professional, without a card, so a firm can set up its alerts, read the win guide and prepare a bid before deciding.

EXPLORE

Free

£0

7 days of Professional free

For a first look at public sector work.

- Every UK tender, plus Ireland and Europe
- Who won past contracts, and for how much
- Contracts ending soon
- A weekly count of new jobs
- One job alert, emailed every Thursday

GET ON THE LISTS

Starter

£19/month

or £190 a year (two months free)

For local trades after council work.

Everything in Free, plus:

- Approved-list guide, over 250 councils
- 3 job alerts, emailed daily
- Save and track tenders
- Ask Licerna: 100 AI credits
- Word templates
- Certificate reminders and a calendar link

KNOW YOUR MARKET

Professional

£49/month

or £490 a year (two months free)

For firms that bid regularly.

Everything in Starter, plus:

- 20 alerts within 15 minutes
- Win guide on every tender
- Council spending data
- Bid help: 3 bids a month
- Question bank
- 500 AI credits, with charts
- Insights boards
- Watch up to 20 firms

BID AS A TEAM

Business

£199/month

or £1,990 a year (two months free)

For bid teams.

Everything in Professional, plus:

- Up to 100 bids a month
- Team review and sign-off
- Insights boards shared with your team
- 3 logins, more at £49 each
- 1,500 AI credits, 50 alerts, watch up to 50 firms

Alerts within 15 minutes run 8am to 8pm on weekdays. Tenders published only on Public Contracts Scotland can take up to an hour. European tenders arrive the next morning. Any plan can prepare an extra bid for £15. No card to start. Cancel any time and keep access to the end of the period you have paid for. No VAT is charged at present.

Start free at licerna.com

Create an account in a minute, read every tender in full, and see what is out there for a firm like yours.

licerna.com